<html class="page" lang="en"><head>

<meta charset="utf-8">

<meta name="viewport" content="width=device-width, initial-scale=1">

<meta name="format-detection" content="telephone=no">

<meta name="format-detection" content="date=no">

<meta name="format-detection" content="address=no">

<meta name="format-detection" content="email=no">

<meta content="notranslate" name="google">

<meta name="viewport" content="width=device-width, initial-scale=1.0">

<meta name="csrf-param" content="\_csrf">

<meta name="csrf-token" content="sm3oP\_hDxOEE11nv4KIIHNs2pyPPDMnYpVJ8BpZnSZnaDL1uqi-lkGy8Eaasw25wiHjqG\_xtubbuFQxJzi99qQ==">

<title>P&amp;C Sales by Producer</title>

<script type="text/javascript" async="" src="https://widget.intercom.io/widget/dfjnajda"></script><script>window.contextPath = '';

window.allstate = false;

var forceShrink = true;

var sidebarOpen = false;

</script>

<link rel="shortcut icon" href="https://assets.agencyzoom.com/images/axpress.png">

<meta name="description" content="">

<link href="/assets/all-e4d5351f6008e32ebb2232b54f3d07ae.css" rel="stylesheet">

<script src="/assets/all-78697ac9c266beb8675b7adb79f51c4c.js"></script><style type="text/css">.apexcharts-canvas {

position: relative;

user-select: none;

/\* cannot give overflow: hidden as it will crop tooltips which overflow outside chart area \*/

}

/\* scrollbar is not visible by default for legend, hence forcing the visibility \*/

.apexcharts-canvas ::-webkit-scrollbar {

-webkit-appearance: none;

width: 6px;

}

.apexcharts-canvas ::-webkit-scrollbar-thumb {

border-radius: 4px;

background-color: rgba(0, 0, 0, .5);

box-shadow: 0 0 1px rgba(255, 255, 255, .5);

-webkit-box-shadow: 0 0 1px rgba(255, 255, 255, .5);

}

.apexcharts-inner {

position: relative;

}

.apexcharts-text tspan {

font-family: inherit;

}

.legend-mouseover-inactive {

transition: 0.15s ease all;

opacity: 0.20;

}

.apexcharts-series-collapsed {

opacity: 0;

}

.apexcharts-tooltip {

border-radius: 5px;

box-shadow: 2px 2px 6px -4px #999;

cursor: default;

font-size: 14px;

left: 62px;

opacity: 0;

pointer-events: none;

position: absolute;

top: 20px;

display: flex;

flex-direction: column;

overflow: hidden;

white-space: nowrap;

z-index: 12;

transition: 0.15s ease all;

}

.apexcharts-tooltip.apexcharts-active {

opacity: 1;

transition: 0.15s ease all;

}

.apexcharts-tooltip.apexcharts-theme-light {

border: 1px solid #e3e3e3;

background: rgba(255, 255, 255, 0.96);

}

.apexcharts-tooltip.apexcharts-theme-dark {

color: #fff;

background: rgba(30, 30, 30, 0.8);

}

.apexcharts-tooltip \* {

font-family: inherit;

}

.apexcharts-tooltip-title {

padding: 6px;

font-size: 15px;

margin-bottom: 4px;

}

.apexcharts-tooltip.apexcharts-theme-light .apexcharts-tooltip-title {

background: #ECEFF1;

border-bottom: 1px solid #ddd;

}

.apexcharts-tooltip.apexcharts-theme-dark .apexcharts-tooltip-title {

background: rgba(0, 0, 0, 0.7);

border-bottom: 1px solid #333;

}

.apexcharts-tooltip-text-y-value,

.apexcharts-tooltip-text-goals-value,

.apexcharts-tooltip-text-z-value {

display: inline-block;

font-weight: 600;

margin-left: 5px;

}

.apexcharts-tooltip-text-y-label:empty,

.apexcharts-tooltip-text-y-value:empty,

.apexcharts-tooltip-text-goals-label:empty,

.apexcharts-tooltip-text-goals-value:empty,

.apexcharts-tooltip-text-z-value:empty {

display: none;

}

.apexcharts-tooltip-text-y-value,

.apexcharts-tooltip-text-goals-value,

.apexcharts-tooltip-text-z-value {

font-weight: 600;

}

.apexcharts-tooltip-text-goals-label,

.apexcharts-tooltip-text-goals-value {

padding: 6px 0 5px;

}

.apexcharts-tooltip-goals-group,

.apexcharts-tooltip-text-goals-label,

.apexcharts-tooltip-text-goals-value {

display: flex;

}

.apexcharts-tooltip-text-goals-label:not(:empty),

.apexcharts-tooltip-text-goals-value:not(:empty) {

margin-top: -6px;

}

.apexcharts-tooltip-marker {

width: 12px;

height: 12px;

position: relative;

top: 0px;

margin-right: 10px;

border-radius: 50%;

}

.apexcharts-tooltip-series-group {

padding: 0 10px;

display: none;

text-align: left;

justify-content: left;

align-items: center;

}

.apexcharts-tooltip-series-group.apexcharts-active .apexcharts-tooltip-marker {

opacity: 1;

}

.apexcharts-tooltip-series-group.apexcharts-active,

.apexcharts-tooltip-series-group:last-child {

padding-bottom: 4px;

}

.apexcharts-tooltip-series-group-hidden {

opacity: 0;

height: 0;

line-height: 0;

padding: 0 !important;

}

.apexcharts-tooltip-y-group {

padding: 6px 0 5px;

}

.apexcharts-tooltip-box, .apexcharts-custom-tooltip {

padding: 4px 8px;

}

.apexcharts-tooltip-boxPlot {

display: flex;

flex-direction: column-reverse;

}

.apexcharts-tooltip-box>div {

margin: 4px 0;

}

.apexcharts-tooltip-box span.value {

font-weight: bold;

}

.apexcharts-tooltip-rangebar {

padding: 5px 8px;

}

.apexcharts-tooltip-rangebar .category {

font-weight: 600;

color: #777;

}

.apexcharts-tooltip-rangebar .series-name {

font-weight: bold;

display: block;

margin-bottom: 5px;

}

.apexcharts-xaxistooltip {

opacity: 0;

padding: 9px 10px;

pointer-events: none;

color: #373d3f;

font-size: 13px;

text-align: center;

border-radius: 2px;

position: absolute;

z-index: 10;

background: #ECEFF1;

border: 1px solid #90A4AE;

transition: 0.15s ease all;

}

.apexcharts-xaxistooltip.apexcharts-theme-dark {

background: rgba(0, 0, 0, 0.7);

border: 1px solid rgba(0, 0, 0, 0.5);

color: #fff;

}

.apexcharts-xaxistooltip:after,

.apexcharts-xaxistooltip:before {

left: 50%;

border: solid transparent;

content: " ";

height: 0;

width: 0;

position: absolute;

pointer-events: none;

}

.apexcharts-xaxistooltip:after {

border-color: rgba(236, 239, 241, 0);

border-width: 6px;

margin-left: -6px;

}

.apexcharts-xaxistooltip:before {

border-color: rgba(144, 164, 174, 0);

border-width: 7px;

margin-left: -7px;

}

.apexcharts-xaxistooltip-bottom:after,

.apexcharts-xaxistooltip-bottom:before {

bottom: 100%;

}

.apexcharts-xaxistooltip-top:after,

.apexcharts-xaxistooltip-top:before {

top: 100%;

}

.apexcharts-xaxistooltip-bottom:after {

border-bottom-color: #ECEFF1;

}

.apexcharts-xaxistooltip-bottom:before {

border-bottom-color: #90A4AE;

}

.apexcharts-xaxistooltip-bottom.apexcharts-theme-dark:after {

border-bottom-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-xaxistooltip-bottom.apexcharts-theme-dark:before {

border-bottom-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-xaxistooltip-top:after {

border-top-color: #ECEFF1

}

.apexcharts-xaxistooltip-top:before {

border-top-color: #90A4AE;

}

.apexcharts-xaxistooltip-top.apexcharts-theme-dark:after {

border-top-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-xaxistooltip-top.apexcharts-theme-dark:before {

border-top-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-xaxistooltip.apexcharts-active {

opacity: 1;

transition: 0.15s ease all;

}

.apexcharts-yaxistooltip {

opacity: 0;

padding: 4px 10px;

pointer-events: none;

color: #373d3f;

font-size: 13px;

text-align: center;

border-radius: 2px;

position: absolute;

z-index: 10;

background: #ECEFF1;

border: 1px solid #90A4AE;

}

.apexcharts-yaxistooltip.apexcharts-theme-dark {

background: rgba(0, 0, 0, 0.7);

border: 1px solid rgba(0, 0, 0, 0.5);

color: #fff;

}

.apexcharts-yaxistooltip:after,

.apexcharts-yaxistooltip:before {

top: 50%;

border: solid transparent;

content: " ";

height: 0;

width: 0;

position: absolute;

pointer-events: none;

}

.apexcharts-yaxistooltip:after {

border-color: rgba(236, 239, 241, 0);

border-width: 6px;

margin-top: -6px;

}

.apexcharts-yaxistooltip:before {

border-color: rgba(144, 164, 174, 0);

border-width: 7px;

margin-top: -7px;

}

.apexcharts-yaxistooltip-left:after,

.apexcharts-yaxistooltip-left:before {

left: 100%;

}

.apexcharts-yaxistooltip-right:after,

.apexcharts-yaxistooltip-right:before {

right: 100%;

}

.apexcharts-yaxistooltip-left:after {

border-left-color: #ECEFF1;

}

.apexcharts-yaxistooltip-left:before {

border-left-color: #90A4AE;

}

.apexcharts-yaxistooltip-left.apexcharts-theme-dark:after {

border-left-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-yaxistooltip-left.apexcharts-theme-dark:before {

border-left-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-yaxistooltip-right:after {

border-right-color: #ECEFF1;

}

.apexcharts-yaxistooltip-right:before {

border-right-color: #90A4AE;

}

.apexcharts-yaxistooltip-right.apexcharts-theme-dark:after {

border-right-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-yaxistooltip-right.apexcharts-theme-dark:before {

border-right-color: rgba(0, 0, 0, 0.5);

}

.apexcharts-yaxistooltip.apexcharts-active {

opacity: 1;

}

.apexcharts-yaxistooltip-hidden {

display: none;

}

.apexcharts-xcrosshairs,

.apexcharts-ycrosshairs {

pointer-events: none;

opacity: 0;

transition: 0.15s ease all;

}

.apexcharts-xcrosshairs.apexcharts-active,

.apexcharts-ycrosshairs.apexcharts-active {

opacity: 1;

transition: 0.15s ease all;

}

.apexcharts-ycrosshairs-hidden {

opacity: 0;

}

.apexcharts-selection-rect {

cursor: move;

}

.svg\_select\_boundingRect, .svg\_select\_points\_rot {

pointer-events: none;

opacity: 0;

visibility: hidden;

}

.apexcharts-selection-rect + g .svg\_select\_boundingRect,

.apexcharts-selection-rect + g .svg\_select\_points\_rot {

opacity: 0;

visibility: hidden;

}

.apexcharts-selection-rect + g .svg\_select\_points\_l,

.apexcharts-selection-rect + g .svg\_select\_points\_r {

cursor: ew-resize;

opacity: 1;

visibility: visible;

}

.svg\_select\_points {

fill: #efefef;

stroke: #333;

rx: 2;

}

.apexcharts-svg.apexcharts-zoomable.hovering-zoom {

cursor: crosshair

}

.apexcharts-svg.apexcharts-zoomable.hovering-pan {

cursor: move

}

.apexcharts-zoom-icon,

.apexcharts-zoomin-icon,

.apexcharts-zoomout-icon,

.apexcharts-reset-icon,

.apexcharts-pan-icon,

.apexcharts-selection-icon,

.apexcharts-menu-icon,

.apexcharts-toolbar-custom-icon {

cursor: pointer;

width: 20px;

height: 20px;

line-height: 24px;

color: #6E8192;

text-align: center;

}

.apexcharts-zoom-icon svg,

.apexcharts-zoomin-icon svg,

.apexcharts-zoomout-icon svg,

.apexcharts-reset-icon svg,

.apexcharts-menu-icon svg {

fill: #6E8192;

}

.apexcharts-selection-icon svg {

fill: #444;

transform: scale(0.76)

}

.apexcharts-theme-dark .apexcharts-zoom-icon svg,

.apexcharts-theme-dark .apexcharts-zoomin-icon svg,

.apexcharts-theme-dark .apexcharts-zoomout-icon svg,

.apexcharts-theme-dark .apexcharts-reset-icon svg,

.apexcharts-theme-dark .apexcharts-pan-icon svg,

.apexcharts-theme-dark .apexcharts-selection-icon svg,

.apexcharts-theme-dark .apexcharts-menu-icon svg,

.apexcharts-theme-dark .apexcharts-toolbar-custom-icon svg {

fill: #f3f4f5;

}

.apexcharts-canvas .apexcharts-zoom-icon.apexcharts-selected svg,

.apexcharts-canvas .apexcharts-selection-icon.apexcharts-selected svg,

.apexcharts-canvas .apexcharts-reset-zoom-icon.apexcharts-selected svg {

fill: #008FFB;

}

.apexcharts-theme-light .apexcharts-selection-icon:not(.apexcharts-selected):hover svg,

.apexcharts-theme-light .apexcharts-zoom-icon:not(.apexcharts-selected):hover svg,

.apexcharts-theme-light .apexcharts-zoomin-icon:hover svg,

.apexcharts-theme-light .apexcharts-zoomout-icon:hover svg,

.apexcharts-theme-light .apexcharts-reset-icon:hover svg,

.apexcharts-theme-light .apexcharts-menu-icon:hover svg {

fill: #333;

}

.apexcharts-selection-icon,

.apexcharts-menu-icon {

position: relative;

}

.apexcharts-reset-icon {

margin-left: 5px;

}

.apexcharts-zoom-icon,

.apexcharts-reset-icon,

.apexcharts-menu-icon {

transform: scale(0.85);

}

.apexcharts-zoomin-icon,

.apexcharts-zoomout-icon {

transform: scale(0.7)

}

.apexcharts-zoomout-icon {

margin-right: 3px;

}

.apexcharts-pan-icon {

transform: scale(0.62);

position: relative;

left: 1px;

top: 0px;

}

.apexcharts-pan-icon svg {

fill: #fff;

stroke: #6E8192;

stroke-width: 2;

}

.apexcharts-pan-icon.apexcharts-selected svg {

stroke: #008FFB;

}

.apexcharts-pan-icon:not(.apexcharts-selected):hover svg {

stroke: #333;

}

.apexcharts-toolbar {

position: absolute;

z-index: 11;

max-width: 176px;

text-align: right;

border-radius: 3px;

padding: 0px 6px 2px 6px;

display: flex;

justify-content: space-between;

align-items: center;

}

.apexcharts-menu {

background: #fff;

position: absolute;

top: 100%;

border: 1px solid #ddd;

border-radius: 3px;

padding: 3px;

right: 10px;

opacity: 0;

min-width: 110px;

transition: 0.15s ease all;

pointer-events: none;

}

.apexcharts-menu.apexcharts-menu-open {

opacity: 1;

pointer-events: all;

transition: 0.15s ease all;

}

.apexcharts-menu-item {

padding: 6px 7px;

font-size: 12px;

cursor: pointer;

}

.apexcharts-theme-light .apexcharts-menu-item:hover {

background: #eee;

}

.apexcharts-theme-dark .apexcharts-menu {

background: rgba(0, 0, 0, 0.7);

color: #fff;

}

@media screen and (min-width: 768px) {

.apexcharts-canvas:hover .apexcharts-toolbar {

opacity: 1;

}

}

.apexcharts-datalabel.apexcharts-element-hidden {

opacity: 0;

}

.apexcharts-pie-label,

.apexcharts-datalabels,

.apexcharts-datalabel,

.apexcharts-datalabel-label,

.apexcharts-datalabel-value {

cursor: default;

pointer-events: none;

}

.apexcharts-pie-label-delay {

opacity: 0;

animation-name: opaque;

animation-duration: 0.3s;

animation-fill-mode: forwards;

animation-timing-function: ease;

}

.apexcharts-canvas .apexcharts-element-hidden {

opacity: 0;

}

.apexcharts-hide .apexcharts-series-points {

opacity: 0;

}

.apexcharts-gridline,

.apexcharts-annotation-rect,

.apexcharts-tooltip .apexcharts-marker,

.apexcharts-area-series .apexcharts-area,

.apexcharts-line,

.apexcharts-zoom-rect,

.apexcharts-toolbar svg,

.apexcharts-area-series .apexcharts-series-markers .apexcharts-marker.no-pointer-events,

.apexcharts-line-series .apexcharts-series-markers .apexcharts-marker.no-pointer-events,

.apexcharts-radar-series path,

.apexcharts-radar-series polygon {

pointer-events: none;

}

/\* markers \*/

.apexcharts-marker {

transition: 0.15s ease all;

}

@keyframes opaque {

0% {

opacity: 0;

}

100% {

opacity: 1;

}

}

/\* Resize generated styles \*/

@keyframes resizeanim {

from {

opacity: 0;

}

to {

opacity: 0;

}

}

.resize-triggers {

animation: 1ms resizeanim;

visibility: hidden;

opacity: 0;

}

.resize-triggers,

.resize-triggers>div,

.contract-trigger:before {

content: " ";

display: block;

position: absolute;

top: 0;

left: 0;

height: 100%;

width: 100%;

overflow: hidden;

}

.resize-triggers>div {

background: #eee;

overflow: auto;

}

.contract-trigger:before {

width: 200%;

height: 200%;

}</style>

<script src="/assets/5ab2bb02/bootstrap-select/dist/js/bootstrap-select.js"></script>

<style type="text/css">/\* Animation \*/

@keyframes placeHolderShimmer{

0%{

background-position: -468px 0

}

100%{

background-position: 468px 0

}

}

.placeload-background {

animation-duration: 1s;

animation-fill-mode: forwards;

animation-iteration-count: infinite;

animation-name: placeHolderShimmer;

animation-timing-function: linear;

background: linear-gradient(to right, #eeeeee 8%, #dddddd 18%, #eeeeee 33%);

background-size: 1000px 104px;

height: 0;

position: relative;

overflow: hidden;

}

.placeload-masker {

background: #fff;

position: absolute;

}

</style></head>

<body class="page-body open-side-menu page-dashboard" style="overflow: auto;">

<!-- New Sidemenu -->

<div id="dialer-page-mask"></div>

<div id="pageMask"></div>

<audio id="notifyPopupSound" preload="auto" src="https://assets.agencyzoom.com/audio/sound-effect.mp3"></audio>

<div class="az-notif-popup">

<div class="az-notif-popup\_\_top">

<h2>information notification</h2>

<div class="az-notif-popup\_\_close">

<i class="far fa-times"></i>

</div>

</div>

<div class="az-notif-popup\_\_main">

<div class="az-notif-row">

<div class="az-notif-row\_\_left">

<div class="az-notif-row\_\_avatar">

AD

</div>

<div class="az-notif-row\_\_info">

<div class="az-notif-row\_\_action">

Alexander Doe moved lead Smith James to next stage

</div>

<div class="az-notif-row\_\_meta">

4 hours ago

</div>

</div>

</div>

<div class="az-notif-row\_\_status">

<span></span>

</div>

</div>

</div>

</div>

<!--<div class="az-notif-popup az-notif-popup--danger" style="display: none;">-->

<!-- <div class="az-notif-popup\_\_top">-->

<!-- <h2>information notification</h2>-->

<!---->

<!-- <div class="az-notif-popup\_\_close">-->

<!-- <i class="far fa-times"></i>-->

<!-- </div>-->

<!-- </div>-->

<!---->

<!-- <div class="az-notif-popup\_\_main">-->

<!-- <div class="az-notif-row az-notif-row--danger">-->

<!-- <div class="az-notif-row\_\_left">-->

<!-- <div class="az-notif-row\_\_avatar"><i class="fas fa-bell-exclamation"></i></div>-->

<!-- <div class="az-notif-row\_\_info">-->

<!-- <div class="az-notif-row\_\_action">-->

<!-- AMS Integration Name failed to login-->

<!-- </div>-->

<!---->

<!-- <div class="az-notif-row\_\_meta">-->

<!-- 4 days ago-->

<!-- </div>-->

<!-- </div>-->

<!-- </div>-->

<!---->

<!-- <div class="az-notif-row\_\_status">-->

<!-- <span></span>-->

<!-- </div>-->

<!-- </div>-->

<!-- </div>-->

<!--</div>-->

<!---->

<!--<div class="az-notif-popup az-notif-popup--success" style="display: none;">-->

<!-- <div class="az-notif-popup\_\_top">-->

<!-- <h2>information notification</h2>-->

<!---->

<!-- <div class="az-notif-popup\_\_close">-->

<!-- <i class="far fa-times"></i>-->

<!-- </div>-->

<!-- </div>-->

<!---->

<!-- <div class="az-notif-popup\_\_main">-->

<!-- <div class="az-notif-row az-notif-row--success">-->

<!-- <div class="az-notif-row\_\_left">-->

<!-- <div class="az-notif-row\_\_avatar"><i class="fas fa-address-card"></i></div>-->

<!-- <div class="az-notif-row\_\_info">-->

<!-- <div class="az-notif-row\_\_action">-->

<!-- Lead John Doe Smith is sold-->

<!-- </div>-->

<!---->

<!-- <div class="az-notif-row\_\_meta">-->

<!-- 5 days ago-->

<!-- </div>-->

<!-- </div>-->

<!-- </div>-->

<!---->

<!-- <div class="az-notif-row\_\_status">-->

<!-- <span></span>-->

<!-- </div>-->

<!-- </div>-->

<!-- </div>-->

<!--</div>--> <div class="az-sidemenu-holder d-print-none ">

<div class="az-sidemenu shrink ">

<div class="az-sidemenu\_\_logo">

<img class="az-sidemenu\_\_logo-open" src="/img/gamma/az-logo-full-white.png">

<img class="az-sidemenu\_\_logo-close" src="/img/gamma/az-logo-symbol.svg">

<a href="javascript:void(0);" class="az-sidemenu\_\_toggler az-sidemenu\_\_toggler--close disable ">

<i class="fas fa-chevron-left"></i>

</a>

<a href="javascript:void(0);" class="az-sidemenu\_\_toggler az-sidemenu\_\_toggler--open active">

<i class="fas fa-chevron-right"></i>

</a>

</div>

<div class="az-sidemenu\_\_actions">

<a id="manual-entry" href="/entry/index" class="az-sidemenu\_\_action manual-entry az-tooltip tooltipstered"><i class="far fa-plus"></i>

<span>Add Business</span>

</a>

<script>

$(function () {

var bdocSplash = '1';

if(bdocSplash) {

$("#uploadPC").click(function () {

$('#bdocSplash').modal('show');

})

}

})

</script></div>

<div class="az-sidemenu\_\_main-nav">

<div class="scrollList" data-simplebar="init"><div class="simplebar-wrapper" style="margin: 0px;"><div class="simplebar-height-auto-observer-wrapper"><div class="simplebar-height-auto-observer"></div></div><div class="simplebar-mask"><div class="simplebar-offset" style="right: 0px; bottom: 0px;"><div class="simplebar-content-wrapper" style="height: 100%; overflow: hidden; padding-right: 0px; padding-bottom: 0px;"><div class="simplebar-content" style="padding: 0px;">

<ul class="az-sidemenu\_\_main-nav-inner">

<li class="menudashboard">

<a href="/dashboard/index" class="az-tooltip tooltipstered">

<i class="fal fa-circle-notch"></i>

<em>Dashboard</em>

<span class="azs-info d-none" id="goal-left"></span>

</a>

</li>

<li class="menutodaysTask">

<a href="/journey/task/my" class="az-tooltip tooltipstered">

<i class="fal fa-calendar-check"></i>

<em>Today's Tasks</em>

<span class="azs-info d-none" id="task-left"></span>

</a>

</li>

<li class="menuleads">

<a href="/referral/pipeline" class="az-tooltip tooltipstered">

<i class="fal fa-address-card"></i>

<em>Leads</em>

</a>

</li>

<li class="menucustomers">

<a href="/customer/list" class="az-tooltip tooltipstered">

<i class="fal fa-users"></i>

<em>Customers</em>

</a>

</li>

<li class="menucontacts d-none">

<a href="/contact/list" class="az-tooltip tooltipstered">

<i class="fal fa-id-card-alt"></i>

<em>Contacts</em>

</a>

</li>

<li class="azs-activities has-additional-menu menuactivities">

<a href="javascript:void(0);" title="Activities">

<i class="fal fa-list-alt"></i>

<em>Activities</em>

</a>

</li>

<li class="azs-reports has-additional-menu menureports active">

<a href="#" class="az-tooltip tooltipstered">

<i class="fal fa-analytics"></i>

<em>Reports</em>

</a>

</li>

<li class="menucompensation">

<a href="/finance/my" class="az-tooltip tooltipstered">

<i class="fal fa-money-check-alt"></i>

<em>Compensation</em>

<span class="azs-info d-none" id="my-comp"></span>

</a>

</li>

<li class="menuEmails email-sync-entrance">

<a href="/integration/conversation/index" class="az-tooltip az-submenu-conversation tooltipstered">

<i class="fal fa-messages"></i>

<em>Conversations</em>

<sub class="d-none"></sub>

</a>

</li>

</ul>

</div></div></div></div><div class="simplebar-placeholder" style="width: 64px; height: 320px;"></div></div><div class="simplebar-track simplebar-horizontal" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div><div class="simplebar-track simplebar-vertical" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div></div>

</div>

<div class="az-sidemenu\_\_bottom" master-vendor="AMS360">

<div class="az-sidemenu\_\_main-nav">

<ul class="az-sidemenu\_\_main-nav-inner">

<li class="az-sidemenu\_\_has-border">

<a href="/hr/index" class="az-tooltip tooltipstered">

<i class="fal fa-clock"></i>

<em>Agency HR</em>

<span class="locked-feature">

<i class="fal fa-lock"></i>

</span>

</a>

</li>

<li class="az-sidemenu\_\_has-submenu">

<a href="javascript:void(0);">

<i class="fal fa-question-circle"></i>

<em>Help</em>

</a>

<div class="az-sidemenu\_\_submenu">

<div class="az-sidemenu\_\_nav">

<ul>

<li class="">

<a target="\_blank" href="https://support.agencyzoom.com/en/"><i class="far fa-train"></i> Search our Help Center</a>

</li>

<li class="">

<a target="\_blank" href="https://calendly.com/d/dwq-6qp-fy8"><i class="far fa-question-circle"></i> Training Sessions</a>

</li>

<li class="">

<a href="/help/roadmap"><i class="far fa-road"></i> Roadmap</a>

</li>

</ul>

</div>

</div> </li>

<li class="az-sidemenu--profile az-sidemenu\_\_has-submenu">

<a href="javascript:void(0)">

<i class="fal fa-user-circle"></i>

<em>Patrick Stabell</em>

</a>

<div class="az-sidemenu\_\_submenu">

<div class="az-sidemenu\_\_submenu-header az-sidemenu\_\_submenu-header--big">

<a href="javascript:void(0);" class="az-sidemenu\_\_submenu-userholder">

<div class="az-sidemenu\_\_submenu-avatar">

<img class="rounded-circle avatar rounded-circle" height="50" src="https://assets.agencyzoom.com/avatar/dorp/12/98/u129830-1713450995.png" onerror="this.onerror=null;this.src=LetterAvatar(&quot;Patrick Stabell&quot;, 50);">

</div>

<div class="az-sidemenu\_\_submenu-username">

Patrick Stabell </div>

</a>

</div>

<div class="az-sidemenu\_\_nav">

<ul class="link-border-bottom">

<li class="">

<a href="/integration/email/email-setting/index?v=Outlook#app-settings">Email Settings</a>

</li>

<li class="link-border-bottom my-1">

</li>

<li class="">

<a href="/my/profile">My Profile</a>

</li>

<li class="">

<a href="/my/meeting-link">My Meeting Link</a>

</li>

<li class="">

<a href="/referral/my-referral-site">My Referral site</a>

</li>

<li class="">

<a href="/journey/task/my">My Tasks</a>

</li>

<li class="">

<a href="/finance/my">My Compensation</a>

</li>

<li class="">

<a href="/appt/appt/calender">My Calendar</a>

</li>

<li class="link-border-bottom my-1">

</li>

<li class="">

<a href="/integration/v4sso/v4-single-sign-on">Enable Vertafore SSO</a>

</li>

</ul> </div>

<div class="az-sidemenu\_\_nav link-border-top"><ul>

<li class="">

<a href="/site/logout"><i class="far fa-sign-out"></i> Log Out</a>

</li>

</ul> </div>

</div>

</li>

</ul>

</div>

</div></div>

</div>

<div class="az-expanded-navs d-print-none">

<div class="az-expanded-nav azs-am-reports az-expanded-nav--active" data-simplebar="init"><div class="simplebar-wrapper" style="margin: 0px;"><div class="simplebar-height-auto-observer-wrapper"><div class="simplebar-height-auto-observer"></div></div><div class="simplebar-mask"><div class="simplebar-offset" style="right: -15.2px; bottom: 0px;"><div class="simplebar-content-wrapper" style="height: 100%; overflow: hidden scroll; padding-right: 20px; padding-bottom: 0px;"><div class="simplebar-content" style="padding: 0px;">

<div class="az-expanded-nav\_\_heading">

<h4>Reports</h4>

</div>

<div class="az-expanded-nav\_\_container">

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Leads</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/lead-report/index">Conversion by Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=closeRateByLeadSource">Conversion by Lead Source</a>

</li>

<li class="">

<a href="/lead-report/index?report=byStage">Funnel by Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=byStageAndLeadSource">Funnel by Lead Source</a>

</li>

<li class="">

<a href="/lead-report/index?report=byProducer">Activity by Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=byLeadSource">Activity by Lead Source</a>

</li>

<li class="">

<a href="/lead-report/index?report=byMonth">Activity by Month</a>

</li>

<li class="">

<a href="/lead-report/index?report=lossByProducer">Loss By Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=lossByLeadSource">Loss By Lead Source</a>

</li>

<li class="">

<a href="/lead-report/index?report=referral">Referrals</a>

</li>

<li class="">

<a href="/lead-report/index?report=carrierQuoteResponse">Carrier Quote Response</a>

</li>

<li class="">

<a href="/lead-report/index?report=quoteStatusByProducer">Quote Status by Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=quoteStatusByPolicyType">Quote Status by Policy Type</a>

</li>

<li class="">

<a href="/lead-report/index?report=quoteStatusByCarrier">Quote Status by Carrier</a>

</li>

<li class="">

<a href="/lead-report/index?report=quoteSummaryByProducer">Quotes Summary by Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=quoteSummaryByPolicyType">Quotes Summary by Policy Type</a>

</li>

<li class="">

<a href="/lead-report/index?report=quoteSummaryByCarrier">Quotes Summary by Carrier</a>

</li>

<li class="">

<a href="/lead-report/index?report=webLeadReport">Web Lead Report</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder open active-link">

<a href="#" class="az-expanded-nav-toggler">

<span>New Business</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="active">

<a href="/sales-report/index">Sales by Producer</a>

</li>

<li class="">

<a href="/sales-report/index?report=byLeadSource">Sales by Lead Source</a>

</li>

<li class="">

<a href="/sales-report/index?report=byLine">Sales by Policy Line</a>

</li>

<li class="">

<a href="/sales-report/index?report=byZipcode">Sales by Zip Code</a>

</li>

<li class="">

<a href="/sales-report/index?report=byCarrier">Sales by Carrier</a>

</li>

<li class="">

<a href="/sales-report/index?report=byLocation">Sales by Location</a>

</li>

<li class="">

<a href="/sales-report/index?report=byCsr">Sales by CSR</a>

</li>

<li class="">

<a href="/report/index?report=detail">Daily Sales Details</a>

</li>

<li class="">

<a href="/report/index?report=daily">Daily Sales Summary</a>

</li>

<li class="">

<a href="/report/index?report=monthly">Monthly Sales Summary</a>

</li>

<li class="">

<a href="/report/index?report=annual">Annual Sales Summary</a>

</li>

<li class="">

<a href="/report/index?report=bundle">Mono-Line by Producer</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Broker Fees</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/brokerfee-report/index">Broker Fees by Producer</a>

</li>

<li class="">

<a href="/brokerfee-report/index?report=byCarrier">Broker Fees by Carrier</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Book of Business</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/bizbook-report/index?report=byProducer">Sales by Producer</a>

</li>

<li class="">

<a href="/bizbook-report/index?report=byCarrier">Sales by Carrier</a>

</li>

<li class="">

<a href="/bizbook-report/index?report=byLine">Sales by Policy Line</a>

</li>

<li class="">

<a href="/bizbook-report/index?report=byZipcode">Sales by Zipcode</a>

</li>

<li class="">

<a href="/bizbook-report/index?report=byCsr">Sales by CSR</a>

</li>

<li class="">

<a href="/report/index?report=bobAnnual">Annual Sales Summary</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Life and Health</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/sales-report/index?report=lhByProducer">Funnel by Producer</a>

</li>

<li class="">

<a href="/sales-report/index?report=lhActivity">Activity by Producer</a>

</li>

<li class="">

<a href="/sales-report/index?report=lhActivityByLeadSource">Activity by Lead Source</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Goals</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/goal-report/index?report=diff">Monthly Sales vs Goal</a>

</li>

<li class="">

<a href="/goal-report/index?report=onpace">Stay on Pace</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="javascript:void(0);" class="az-expanded-nav-toggler">

<span>Activities</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/activity-report/index?report=daily">

Manually Logged Activity - Daily </a>

</li>

<li class="">

<a href="/activity-report/index?report=weekly">

Manually Logged Activity - Weekly </a>

</li>

<li class="">

<a href="/activity-report/index?report=monthly">

Manually Logged Activity - Monthly </a>

</li>

<li class="">

<a href="/activity/trending">

Manually Logged Activity - Trending

</a>

</li>

<hr class="mt-1 mb-1">

<li class="">

<a href="/lead-report/index?report=activityByProducer">Activities by Producer</a>

</li>

<li class="">

<a href="/lead-report/index?report=activityByMonth">Activities by Month</a>

</li>

</ul>

</div>

</div>

<!-- Others -->

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Others</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/others-report/index?report=unsubscriptions">Unsubscriptions</a>

</li>

<li class="">

<a href="/others-report/index?report=batch-email">Batch Email</a>

</li>

<li class="">

<a href="/others-report/index?report=customers-unenrolled">Customers Unenrolled From Automation</a>

</li>

</ul>

</div>

</div>

</div>

</div></div></div></div><div class="simplebar-placeholder" style="width: auto; height: 824px;"></div></div><div class="simplebar-track simplebar-horizontal" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div><div class="simplebar-track simplebar-vertical" style="visibility: visible;"><div class="simplebar-scrollbar" style="height: 574px; transform: translate3d(0px, 0px, 0px); display: block;"></div></div></div>

<div class="az-expanded-nav azs-am-lifecycle-automation " data-simplebar="init"><div class="simplebar-wrapper" style="margin: 0px;"><div class="simplebar-height-auto-observer-wrapper"><div class="simplebar-height-auto-observer"></div></div><div class="simplebar-mask"><div class="simplebar-offset" style="right: 0px; bottom: 0px;"><div class="simplebar-content-wrapper" style="height: auto; overflow: hidden; padding-right: 0px; padding-bottom: 0px;"><div class="simplebar-content" style="padding: 0px;">

<div class="az-expanded-nav\_\_heading">

<h4>Lifecycle Automation</h4>

</div>

<div class="az-expanded-nav\_\_container">

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span>Prospecting</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner ">

<li class="az-expanded-nav\_\_inner-toggle">

<a href="#">

<span>AEP</span>

<i class="fas fa-chevron-right"></i>

</a>

</li>

<li class="az-expanded-nav\_\_inner-menu">

<ul>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=241831">O65</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=241832">U65</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=254426">Scope</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=241833">Renewed</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=241834">Plan Change</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=258900">Cancelled</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=278842">Plan Change no app</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=255678">Processed</a>

</li>

</ul>

</li>

</ul>

<ul class="az-expanded-nav\_\_inner ">

<li class="az-expanded-nav\_\_inner-toggle">

<a href="#">

<span>Commercial Pipeline</span>

<i class="fas fa-chevron-right"></i>

</a>

</li>

<li class="az-expanded-nav\_\_inner-menu">

<ul>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=54807">New Commercial</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55785">New Personal Services</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=54808">Contacted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=54809">Quoted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=62898">Submitted to Underwriting</a>

</li>

</ul>

</li>

</ul>

<ul class="az-expanded-nav\_\_inner ">

<li class="az-expanded-nav\_\_inner-toggle">

<a href="#">

<span>Imaginary Aging In Pipeline</span>

<i class="fas fa-chevron-right"></i>

</a>

</li>

<li class="az-expanded-nav\_\_inner-menu">

<ul>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=251556">New</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=251557">Contacted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=251558">Quoted</a>

</li>

</ul>

</li>

</ul>

<ul class="az-expanded-nav\_\_inner ">

<li class="az-expanded-nav\_\_inner-toggle">

<a href="#">

<span>NEW LEAD PIPELINE</span>

<i class="fas fa-chevron-right"></i>

</a>

</li>

<li class="az-expanded-nav\_\_inner-menu">

<ul>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=114585">Network Contacts</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=40464">New Leads</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=40465">Contacted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=101262">Pending Documents</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=40466">Quoted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=62897">Submitted to Underwriting</a>

</li>

</ul>

</li>

</ul>

<ul class="az-expanded-nav\_\_inner ">

<li class="az-expanded-nav\_\_inner-toggle">

<a href="#">

<span>RECONNECT PIPELINE</span>

<i class="fas fa-chevron-right"></i>

</a>

</li>

<li class="az-expanded-nav\_\_inner-menu">

<ul>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=41931">New</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=41932">Contacted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=162697">Scope O65</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=162698">Scope U65</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=41933">Quoted</a>

</li>

</ul>

</li>

</ul>

<ul class="az-expanded-nav\_\_inner ">

<li class="az-expanded-nav\_\_inner-toggle">

<a href="#">

<span>Recruiting Pipeline</span>

<i class="fas fa-chevron-right"></i>

</a>

</li>

<li class="az-expanded-nav\_\_inner-menu">

<ul>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55800">New</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55801">Contacted</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55802">Interview Set</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55884">Interview Kept</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=70219">Licensing</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55885">Hired</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=55886">Not Hired</a>

</li>

</ul>

</li>

</ul>

<ul class="az-expanded-nav\_\_inner open">

<li class="">

<a href="/workflow/ruleEditor/lead-rule-editor?workflowStageId=stg5">Smart-Cycle</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="#" class="az-expanded-nav-toggler">

<span> Onboarding</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li>

<a href="javascript:void(0);">Personal Lines</a>

</li>

<li class="pl-3 ">

<a href="/journey/journey/index?category=personal&amp;customerType=new">New Customers</a>

</li>

<li class="pl-3 ">

<a href="/journey/journey/index?category=personal&amp;customerType=existing">Cross-Sold Policies</a>

</li>

<li>

<a href="javascript:void(0);">Commercial Lines</a>

</li>

<li class="pl-3 ">

<a href="/journey/journey/index?category=commercial&amp;customerType=new">New Customers</a>

</li>

<li class="pl-3 ">

<a href="/journey/journey/index?category=commercial&amp;customerType=existing">Cross-Sold Policies</a>

</li>

<li>

<a href="javascript:void(0);">Life &amp; Health</a>

</li>

<li class="pl-3 ">

<a href="/journey/journey/index?category=life\_and\_health&amp;customerType=new">New Customers</a>

</li>

<li class="pl-3 ">

<a href="/journey/journey/index?category=life\_and\_health&amp;customerType=existing">Cross-Sold Policies</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="javascript:void(0)" class="az-expanded-nav-toggler ">

<span>Retain</span>

<i class="fas fa-chevron-right"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/workflow/ruleEditor/retain-rule-editor?policyClass=P">Personal Lines</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/retain-rule-editor?policyClass=C">Commercial Lines</a>

</li>

<li class="">

<a href="/workflow/ruleEditor/retain-rule-editor?policyClass=LH">Life and Health</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder ">

<a href="/workflow/ruleEditor/service-rule-editor" class="az-expanded-nav-toggler locked-feature">

<span>Service</span>

</a>

</div>

<div class="az-expanded-nav\_\_holder ">

<div class="">

<a href="/workflow/ruleEditor/occasion-rule-editor" class="az-expanded-nav-toggler">

<span>Events</span>

</a>

</div>

</div>

</div>

</div></div></div></div><div class="simplebar-placeholder" style="width: 0px; height: 0px;"></div></div><div class="simplebar-track simplebar-horizontal" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div><div class="simplebar-track simplebar-vertical" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div></div>

<div class="az-expanded-nav azs-am-activities " data-simplebar="init"><div class="simplebar-wrapper" style="margin: 0px;"><div class="simplebar-height-auto-observer-wrapper"><div class="simplebar-height-auto-observer"></div></div><div class="simplebar-mask"><div class="simplebar-offset" style="right: 0px; bottom: 0px;"><div class="simplebar-content-wrapper" style="height: auto; overflow: hidden; padding-right: 0px; padding-bottom: 0px;"><div class="simplebar-content" style="padding: 0px;">

<div class="az-expanded-nav\_\_heading">

<h4>Activities</h4>

</div>

<div class="az-expanded-nav\_\_container">

<div class="az-expanded-nav\_\_holder">

<a class="az-expanded-nav-toggler" href="/activity/dashboard">Activity Dashboard</a>

</div>

</div>

<div class="az-expanded-nav\_\_container">

<div class="az-expanded-nav\_\_holder open">

<a href="#" class="az-expanded-nav-toggler">

<span>Setup</span>

<i class="fas fa-chevron-down"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/activitysetup/types">Activity Types</a>

</li>

<li class="">

<a href="/activitysetup/holidays">Agency Holidays</a>

</li>

</ul>

</div>

</div>

<div class="az-expanded-nav\_\_holder open">

<a href="#" class="az-expanded-nav-toggler">

<span>Activity Data</span>

<i class="fas fa-chevron-down"></i>

</a>

<div class="az-expanded-nav-content">

<ul class="az-expanded-nav\_\_inner">

<li class="">

<a href="/activity/massedit">Mass Update</a>

</li>

<li class="">

<a href="/activity/missing">Missing Activity Dates</a>

</li>

</ul>

</div>

</div>

</div>

</div></div></div></div><div class="simplebar-placeholder" style="width: 0px; height: 0px;"></div></div><div class="simplebar-track simplebar-horizontal" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div><div class="simplebar-track simplebar-vertical" style="visibility: hidden;"><div class="simplebar-scrollbar" style="transform: translate3d(0px, 0px, 0px); display: none;"></div></div></div>

<div class="az-expanded-nav azs-am-my-account " data-simplebar="init"><div class="simplebar-wrapper" style="margin: 0px;"><div class="simplebar-height-auto-observer-wrapper"><div class="simplebar-height-auto-observer"></div></div><div class="simplebar-mask"><div class="simplebar-offset" style="right: 0px; bottom: 0px;"><div class="simplebar-content-wrapper" style="height: auto; overflow: hidden; padding-right: 0px; padding-bottom: 0px;"><div class="simplebar-content" style="padding: 0px;">

<div class="az-expanded-nav\_\_heading">

<h4>My Account</h4>

</div>

<div class="az-expanded-nav\_\_container">

<div class="az-expanded-nav\_\_holder ">

<a class="az-expanded-nav-toggler " href="/account/my-payment-plan">My Payment Plan</a>

</div>

<div class="az-expanded-nav\_\_holder ">

<a class="az-expanded-nav-toggler " href="/account/index">My Recent Payments</a>

</div>

<div class="az-expanded-nav\_\_holder ">